# ANNUAL REPORT

The Board of Directors and Managing Director of Skanska Financial Services AB (publ) herewith present the accounts for the 2012 financial year.

#### ADMINISTRATION REPORT

Operations 4 1

The Company is a wholly-owned subsidiary of Skanska AB and has its registered office in Solna Municipality (Corporate ID No. 556000-4615).

Skanska Financial Services AB (publ) (SFS) is responsible for the central financial operations of the Skanska Group. The main tasks of SFS are to:

- Support the core activities of the Group by providing financial expertise, leading to greater competitiveness for the operational units of the Group.
- To be responsible, strategically and ongoing, for the Group's borrowings and relationships with financial institutions. SFS is responsible for the Group's cash flow being managed rationally. The assignments also include managing and investing the Group's financial assets. Operations are conducted within strictly regulated limits which are set by the Group Board of Directors.
- Analyse and manage the central financial risks that follow from the Group's operations.

As regards certain other risk management, for example the risk of damage to or loss of Skanska's property or projects, the SFS Group works with well-adjusted insurance programmes, often comprising risk participation in subsidiary companies operating direct or reinsurance in Sweden and Luxembourg.

In the USA, activities are conducted through five locally employed persons who primarily serve the American operations.

Apart from the Company having provided help in a number of financing solutions for the Group's customers in the construction business, project development area and in infrastructure development, SFS has participated actively in counterparty controls of customers and subcontractors.

During 2012, a bilateral loan was raised from the Nordic Investment Bank (NIB) of MEUR 100 which runs until 2017. The aim of the loan is to finance the Skanska Group's green property development.

In order to ensure long-term provision of credit for the Group, a new syndicated credit facility of MEUR 600 was procured. The facility falls due in 2017 and is intended to function as a back-up for the Group's market financing programme. It replaces an earlier credit commitment of MEUR 750.

During the year the Group's market financing programme for loans with lifespans in excess of one year, Medium Term Note (MTN), was reactivated. A total of about SEK 3 billion was issued.

Personnel turnover during the year amounted to 15%.

### Earnings and position

The Group's net turnover for 2012 amounted to MSEK 116 (MSEK 148). Profit before appropriations and tax was MSEK 123 (MSEK 153). The year's profit includes distributions from subsidiary companies of MSEK 92 (MSEK 83).

Five year summary, see Note 16.

### Information on financial risks

The Skanska Group's finance policy sets out guidelines, objectives and limits for the management of financial risks within the Group. SFS is responsible for ensuring that the financial policy is conformed to. The financial risks can be divided into interest rate risk, currency risk, liquidity risk and credit risk.

Interest rate risk is the risk that interest rate changes will affect the Group's future earnings and cash flow. In the Group it is primarily interest-carrying borrowings that expose the Group to interest rate risk. To limit this risk, interest rate setting shall be spread out over time and have a weighted remaining fixed interest term of 2 years with a mandate to deviate in +/-1 years. Interest rate risk is defined as changes in actual value as regards interest-bearing assets and liabilities including derivatives at an increase of one percent of the interest rate level over all lifespans. The change in actual value may not exceed MSEK 100 measured as the relative deviation against a comparison portfolio with a weighted average fixed interest term of 2 years, which is identified as a risk-neutral fixed interest term.

Currency risk is defined as the risk of negative earnings effect caused by changes in exchange rates. Currency risk in the Group's transactions exposure, i.e. the net of operating and financial flows, may amount in total to MSEK 50. The risk is defined as the effect that a five percent change in the exchange rates would bring about.

Liquidity risk is defined as the risk that Skanska cannot meet its payment obligations due to lack of sufficient liquidity or difficulty in raising or renewing external loans.

At each point of time the Group shall have the equivalent of at least MSEK 4,000 in available liquidity obtainable within the course of a week, of which at least MSEK 2,000 shall constitute unutilised binding credit commitments with a remaining term of at least 1.5 years.

Financial credit risk is the risk the Group runs in relation to financial counterparties in the investment of surplus funds, balances in bank accounts and investment in financial assets. Credit risk also arises with the use of derivative instruments and consists of the risk that a potential profit may not be realised if the counterparty does not fulfil its part of the contract. Financial credit risk is identified, handled and reported in accordance with frameworks defined in the financial policy and the risk instructions that are drawn up for SFS.

See also Note 15.

#### Important events after the Balance Sheet Date

No important events have occurred after the Balance Sheet Date.

#### Expected future developments

Basic operations will continue in their present form. Focus on control and handling of financial risks will continue to be important during the coming year.

#### Proposal to deal with the profit

The Board of Directors proposes that the profit at its disposal of SEK 322,317,410 shall be appropriated as follows:

Carried forward to new account: SEK 322,317,410

As regards the Company's profit and its position at the end of the financial year, see the following income statements, balance sheets and cash flow analyses.

Income statement (kSEK)	Note	<u>2012</u>	<u>2011</u>
Net turnover	1	116 344	148 260
Administration costs	2,3	-85 520	-79 678
OPERATING PROFIT		30 824	68 582
Profit from participations in Group companies	4 _	92 067	84 372
PROFIT BEFORE TAX		122 891	152 954
Tax on profit for the year	5	-9 319	-19 378
NET PROFIT FOR THE YEAR		113 571	133 576

Balance sheet as of 31 December (kSEK)	Note	<u>2012-12-31</u>	2011-12-31
ASSETS			
Fixed assets			
Tangible fixed assets			
Equipment	6	316	429
		316	429
Financial fixed assets			
Participations in Group companies	7	98 361	98 361
Other long-term investments	8	624 411	774 973
		722 772	873 333
Total fixed assets		723 088	873 762
Current assets			
Current receivables			
Receivables with Group companies		23 387 914	23 445 663
Prepaid tax		1 973	3 761
Other receivables		1 896	1 931
Prepaid expenses and accrued income	9	135 649	107 288
	_	23 527 431	23 558 643
Cash and bank		2 282 252	2 805 690
Casil alla palik		2 282 252	2 805 690
		2 202 232	2 000 090
Total current assets		25 809 684	26 364 332
TOTAL ASSETS		26 532 771	27 238 095

SHAREHOLDERS' EQUITY AND LIABILITIES		<u>2012-12-31</u>	2011-12-31
Shareholders' equity	10		
Restricted equity		50.000	50.000
Share capital (500 000 shares) Statutory reserve		50 000 10 000	50 000 10 000
Total restricted equity		60 000	60 000
Non-restricted equity			
Accumulated profit		208 746	100 402
Net profit for the year		113 571	133 576
Total non-restricted equity		322 317	233 978
Total equity		382 317	293 978
Provisions	11		
Provisions for pensions		47 233	39 781
Other provisions		1 915	166
		49 148	39 946
Long-term liabilities			
Bond loans		2 604 873	_
Liabilities to credit institutions	12	1 717 076	891 676
Liabilities to group companies		1 929	529
Total long-term liabilities		4 323 879	892 205
Current liabilities			
Trade creditors		4 526	2 876
Liabilities to group companies		18 954 719	24 076 849
Bond loans		500 000	0
Commercial paper Other liabilities		2 260 279 3 389	1 889 947 3 186
Accrued expenses and deferred income	13	54 515	39 107
Total current liabilities	10	21 777 427	26 011 965
		21 177 321	20 011 000
TOTAL EQUITY AND LIABILITIES		26 532 771	27 238 095
Pledged assets		None	None
Contingent liabilities			
Guarantee commitments FPG/PRI		872	809

CASH F	FLOW STATEMENT	<u>2012</u>	<u>2011</u>
	ng activities		
Profit at	iter net financial income/expense	122 891	152 954
Adjustm	nents for non-cash items, see Supplementary Disclosure 2.	-23 613	4 114
Tax pai	d	-655	-847
Cash flo	ow from operating activities before changes in	98 622	156 221
working	capital		
Cash flo	ow from changes in working capital		
	Changes in interest-bearing receivables Group companies	57 749	-3 494 372
	Changes in other interest-bearing receivables	150 901	139 908
	Changes in other non-interest-bearing receivables	-26 538	-73 344
	Changes in other interest-bearing liabilities Group companies	-5 120 729	1 142 873
	Changes in other non-interest-bearing liabilities	17 261	-43 303
Cash flo	ow from operating activities	-4 822 734	-2 172 016
			***************************************
	g activities		00.004
	olders' contribution provided	-	-20 231
	ion of other fixed assets	-26	-279
Cash flo	ow from investing activities	-26	-20 510
Financir	ng activities		
	contribution/shareholders' contribution	-34 236	-71 752
Borrowi		4 333 559	2 788 568
	nent of debt	-	-630 889
	ow from financing activities	4 299 323	2 085 927
00011 110	The state of the s		
Cash fic	ow for the year	-523 437	-106 599
	nd cash equivalent at the beginning of the year, see Supplementary Disclosure 3.	2 805 690	2 912 288
	nd cash equivalents at the end of the year, see Supplementary Disclosure 3.	2 282 252	2 805 690
Casii ai	in cash equivalents at the end of the year, see Supplementary Disclosure 5.	2 202 202	2 000 000
Suppler	nentary disclosures		
1.	Interest paid and dividends received		
	Dividends received	92 067	84 372
	Interest received	412 468	512 534
	Interest paid	-293 842	-389 893
0	A disable and Council cook to me		
2.	Adjustments for non-cash items	400	4.47
	Depreciation and write-downs of assets	139	147
	Provisions for pensions	7 452	10 747
	Other provisions	1 749	166
	Unrealised exchange rate differences net	-32 954	-6 945
		-23 613	4 114
3.	Cash and cash equivalents at the end of the year		
٥.	cash and bank	2 282 252	2 805 690
	4441 Aug 5 2011	2 282 252	2 805 690
		2 202 232	2 000 090

#### ACCOUNTING PRINCIPLES

#### General accounting principles

The Annual Report has been prepared in accordance with the Swedish Annual Accounts Act and the general advice of the Swedish Accounting Standards Board.

If general advice by the Swedish Accounting Standards Board is lacking in such case guidance has been obtained from the recommendations of the Swedish Financial Accounting Standards Council.

Assets, provisions and liabilities have been valued at acquisition value unless otherwise stated below.

Fixed assets, long-term liabilities and provisions consist in essence only of amounts that are expected to be recovered or paid after more than twelve months calculated from the balance sheet date. Current assets and current liabilities consist in essence only of amounts that are expected to be recovered or paid within twelve months calculated from the balance sheet date.

#### Group contributions

Group contributions, tax attributable to them and capital contributions, provided on reception of Group contributions are recorded direct against accumulated profit or loss.

#### Financial instruments

Financial assets and liabilities are recorded at acquisition value. Financial liabilities where the acquisition value deviates from the nominal value are recorded at amortised cost, where a premium or discount is allocated to a particular period (linearly) during its life.

Recalculation of assets and liabilities in foreign currencies is made at balance sheet date in accordance with the Swedish Financial Accounting Standards Council's Recommendation 8, Reporting of changed exchange rates.

Forward transactions in currencies and currency swaps are used to secure against fluctuations in exchange rates. Contracts entered into are valued at balance sheet date. Any arbitrage premiums are allocated to periods over the life and reported as interest income or interest expense.

Forward interest transactions and interest swaps are used to secure against changes in interest rates. These instruments are not included at market value in the balance sheet. Results which arise are allocated to periods over the life and reported as interest income or interest cost.

#### Equipment

Equipment and computer equipment are depreciated according to plan by 20% per year.

#### Group information

The Company, which constitutes the parent company of a group with subsidiaries in accordance with Note 7, does not prepare consolidated accounts with reference to the provisions of Chapter 7, 2§ of the Swedish Annual Accounts Act. The Company is a wholly-owned subsidiary of Skanska AB,

Corporate ID No. 556000-4615 with registered office in Solna. Skanska AB prepares consolidated accounts for both the largest and the smallest group that the Company is part of as subsidiary.

Of the Company's total purchases and sales expressed in SEK, 37% of the purchases and 93% of the sales referred to other companies within the company group to which the Company belongs.

#### Тах

Total tax consists of current tax and deferred tax. For items reported in the Income Statement, associated tax effects are also reported in the Income Statement.

Deferred tax is calculated in accordance with the balance sheet method on all temporary differences that arise between reported and tax base values of assets and liabilities.

### Skanska Employee Ownership Program (SEOP)

The Skanska Employee Ownership Program (SEOP) is the Skanska Group's share saving programme. For the initial share saving programme, SEOP 1, with 2008 - 2010 as investment years, the participants have been allotted shares during 2012 for the shares which employees invested in 2009 and retained during the three year locking-in period. The current ongoing programme, SEOP 2, has 2011 - 2013 as investment years.

The cost of SEOP 1 is reported as an operating cost when Skanska AB charges SFS for the shares which were issued to the participants. The cost is the same as the actual value and conforms to the participants' taxable benefit value. Social security expenses on SEOP 1 are calculated and charged to the benefits obtained for the participants.

The cost of SEOP 2 is allocated to periods and valued in accordance with IFRS 2 Share related compensation. The amount has been reported as an operating cost and non-interest-bearing liability to Skanska AB.

Social security contributions in respect of SEOP 2 have been calculated in accordance with UFR 7 IFRS 2 and social security contributions for listed companies.

This means that social security contributions as regards the year's cost of SEOP 2 are booked as an operating cost and other provisions this year.

## NOTES TO THE ANNUAL REPORT 31-12-2012 (kSEK)

Note 1	Net turnover	<u>2012</u>	<u>2011</u>
	Interest income from attendant and and	00.470	05.000
	Interest income from other external assets Interest income from other assets with group companies	28 479 385 837	35 883 464 160
	interest moonte nom other assets wan group companies	414 316	500 043
	Interest expenses to external counterparties	-49 909	17 464
	Interest expenses to group companies	-263 575	-400 112
	Exchange rate differences net	-6 432	-2 790
	Other financial expenses	-26 808	-12 724
		-346 724	-398 163
	Total profit from trading in securities	67 592	101 880
	Fees for financial advice	48 751	46 380
		116 344	148 260
	Interest expenses for financial counterparties includes interest differences in currency swaps for (kSEK 48 174) and interest rate differences in respect of hedging of foreign net investments of k		
Note 2	Employee and personnel costs	<u>2012</u>	<u>2011</u>
	The currence without of ampletices were	40	00
	The average number of employees was The number of women was	40 23	39 20
	Men and women on the Board of Directors and executive management per balance sheet date		_
	Board of Directors The number of women was	7	7
	Other executive management	1 5	1 7
	The number of women was	2	5
	Wages, salaries and compensation were (kSEK)	35 740	32 379
	Of which to members of the executive management	12 631	11 864
	Social security contributions	11 417	10 528
		47 157	42 907
	The above includes earnings-related compensation of		
	of which to members of the executive management	2 608	2 907
	The cost of pensions amounts to	7 005	9 626
	of which to members of the executive management	2 199	2 634
	Benefits for the Board of Directors and Managing Director		
	Magnus Paulsson, Managing Director		
	Wages, salaries and other compensation	2 871	2 127
	Earnings-related compensation	667	919
	Pensions	922	860
		4 461	3 906
Note 9	Fees and cost compensation, auditors	0040	2014
Note 3	rees and cost compensation, auditors	<u>2012</u>	<u>2011</u>
	KPMG		
	Audit assignments	520	491
	Tax advice	30	105
	Other services Total	550	596
	· Otto	500	990
Note 4	Profit from participations in group companies	2042	2044
11016 4	τους ποια γοιανιματίστα τα <u>άτσαμ συπιματίτες</u>	<u>2012</u>	<u>2011</u>
	Distribution from SCEM Reinsurance S.A	92 067	83 031
	Profit/loss from closure of SCG Rückversicherung AG	- OZ 001	1 341
	- Tollabose that a closure of Coo Trackversionerally AC	02.027	
		92 067	84 372

Note 5	Tax on profit for the year				<u>2012</u>	<u>2011</u>
	Current tax Reported tax in respect of group contribution. Tax in respect of profit/loss of previous years		rided		-316 -9 003 0	-412 -18 871 -95
	Total tax expense				-9 319	-19 378
Note 6	Equipment				<u>2012-12-31</u>	<u>2011-12-31</u>
	Acquisition value opening balance				2 109	1 830
	Purchases for the year			-	26	279
	Acquisition value closing balance				2 135	2 109
	Accumulated depreciation according to plan,	opening balance			-1 680	-1 533
	Depreciation according to plan for the year				-139	-147
	Accumulated depreciation according to plan	closing balance			-1 819	-1 680
	Book value				316	429
Note 7	Participations in group companies					
	Subsidiary	Corporate ID No.	Reg. office	No. shares	roportion of equi	Book value
	Skanska Försäkrings AB	516401-8664	Solna	50 000	100%	50 000
	SCEM Reinsurance S.A.		Luxembourg	750	100%	43 361
	Skanska Renting AB	556579-1489	Solna	50 000	100% _	5 000
						98 361
					<u>2012-12-31</u>	2011-12-31
	Accumulated acquisition value				98 361	78 130
	At beginning of year Capital contribution SCEM Reinsurance S.A.				90 301	20 231
	Book value at end of year				98 361	98 361
	·					
Note 8	Other long-term investments				2012-12-31	<u>2011-12-31</u>
	A sometime of a south the south					
	Accumulated acquisition value At beginning of year				774 973	914 540
	Additional/ settled receivables				-150 561	-139 568
	Book value at end of year				624 411	774 973
	Long-term investment refers to seven-year co	onstruction financi	ng of Nya Karolii	nska Solna.		
	-					
	Time of maturity		> 5 vears :	5 year; >1 year	r <1 year	Total
	·		-	497 342		624 411
Note 9	Prepaid expenses and accrued income				<u>2012-12-31</u>	<u>2011-12-31</u>
	Accrued interest income				11 328	9 480
	Accrued exchange rate profit, forward transact	ctions			97 385	95 966
	Prepaid administration expenses				2 181	1 841
	Prepaid financial expenses				24 754	107 209
					135 649	107 288

Note 10 Shareholders' equity  Opening balance 1/1-2012 Appropriation of profits Net profit/loss for the year Shareholders' contribution provided Group contribution received	Share capital <u>sta</u> 50 000	tutory reserve 10 000	Profit brought forward 100 402 133 576	Profit for the year 133 576 -133 576 113 571
Group contribution provided  Tax effect of group contribution received/provided			-37 004 9 004	
Closing balance 31/12 2012	50 000	10 000	208 746	113 571
Note 11 Provisions			<u>2012-12-31</u>	<u>2011-12-31</u>
Provisions for pensions			47 233	39 781
of which to leading executive personnel			12 226	10 442
Provisions for social security contributions			606	166
Other provisions		_	1 309	0
			49 148	39 946
Note 12 Maturity of liabilities				
		> 5 years 5	years; >1 year	Total
Bond loans		-	2 604 933	2 604 933
Liabilities to credit institutions		858 723 858 723	858 293 3 463 227	1 717 016 4 321 949
		030 723	3 403 221	4 021 040
Note 13 Accrued expenses and deferred income			<u>2012-12-31</u>	<u>2011-12-31</u>
Accumulated administration costs			19 757	23 992
Accrued interest expenses		_	34 757	15 115
			54 515	39 107

### Note 14 Financial derivative instruments

SFS uses forward currency transactions and currency swaps to secure the Skanska Group against fluctuations in exchange rates. These transactions refer to transaction exposure and translation exposure in respect of foreign subsidiaries' equity in foreign currency.

Interest rate derivatives, mainly interest swaps, are used to secure against changes in interest rates.

The actual value of derivatives entered into is shown in the table below. The actual value does not include underlying capital amounts.

Actual value	<u>2012-12-31</u>	2011-12-31
Positive values interest rate derivatives	545	0
Positive values currency derivatives	247 234	333 556
Total positive values	247 779	333 556
Negative values interest rate derivatives	-48 680	-2 210
Negative values currency derivatives	~286 355	-300 297
Total negative values	-335 035	-302 507
Total net values	-87 256	31 050

of which booked in SFS kSEK -4 314 (kSEK 32 760). The difference between actual and book value is attributable to changes in value of the derivatives resulting from changes in market rates. This component is only reported in the Skanska Group.

#### Note 15 Information on financial risks

The Group's finance policy sets guidelines, objectives and limits for handling financial risks in the Group. SFS has responsibility for monitoring to ensure that the finance policy is adhered to. As of 31-12-2012, SFS's respectively amounted to

	<u>SFS</u>	The Skanska Group
Interest rate risk, deviation from comparison portfolio (maximum risk MSEK 100)	-8	-8
Currency risk (maximum risk MSEK 50)	2	18
Liquidity risk (minimum of MSEK 4 000 in available cash liquidity and binding credit commitmen	8 281	11 453

The interest rate risk is MSEK 8 lower in the comparison portfolio which has a risk of MSEK 106 and is explained by the fixed interest term being less than 2 years.

Note 16 Five year summary					
	2012	2011	2010	2009	2008
Average number of employees	40	39	38	37	37
Net turnover	116	148	129	139	131
Administration costs	-86	-80	-74	-68	-70
Operating profit/loss	31	69	56	71	61
Result from participations in Group companie	92	84	39	10	16
Profit/loss before tax	123	153	94	81	77
Total assets	26 533	27 238	23 896	30 235	25 120
Total shareholders' equity	382	294	213	176	163
Total provisions and liabilities	26 150	26 944	23 683	30 059	24 957

Solna

Peter Wallin Chairman	Katarina Bylund
Jari Mäntylä	Peter Lundström
Anders Lilja	Roger Bayliss

Magnus Paulsson Managing Director

Our Auditors' Report was submitted on

KPMG AB

George Pettersson Authorized public accountant

